## **CALL FOR PROPOSALS**

## **GEF SGP Best Practice and Knowledge Fair**

1. **Background:**

The **Global Environment Facility (GEF) Small Grants Programme (SGP)** provides non-governmental and community-based organizations (NGOs/CBOs) in developing countries with grants to enable them to tackle climate change, conserve biodiversity, protect international waters, reduce the impact of Persistent Organic Pollutants (POPs) and other critical chemicals (i.e. mercury), and prevent land degradation. SGP [insert SGP Country name] was opened in [insert year date] and started financing projects in [insert year date]. Since then, it has succeeded in funding and providing technical support for more than [insert number] grantee projects. The Programme is a GEF corporate programme, implemented by UNDP and executed by UNOPS.

The Best Practice and Knowledge Fair is an important modality which aims to meet the **capacity building objective** of the programme, i.e. enhancing and strengthening capacities of NGOs/CBOs to understand and implement convention guidelines, engage in consultative processes, apply knowledge management to ensure information flows, and monitor and evaluate environmental impacts and trends. It is a key activity designed to support networking and knowledge exchange among SGP grantees as well as other CSOs and the public to promote replication and scaling up of projects and best practices. It is also expected to strengthen the capacity of civil society to influence policy development processes through participation in events that draw in influential individuals and institutions. To maximize its impact and promote mainstreaming of SGP results, the Best Practice and Knowledge Fair can be held in conjunction with other national conferences and events (e.g. Environment Month, Earth Day, Independence Day, etc).

1. **Objectives:**

The purpose of the Best Practice and Knowledge Fair is to enable SGP grantees and other CSO stakeholders to network, share and showcase best practices, innovative technologies and lessons learned developed by the civil society to promote the replication and scaling up of results for greater policy influence and transformational change; as well as to promote sustainability and the mobilization of additional resources for community-based sustainable development initiatives.

Specific objectives:

* Knowledge exchange between NGOs/CBOs working to address global environment issues in order to raise awareness and facilitate replication and scaling up of best practices and innovation.
* Improve awareness and understanding about the GEF focal areas and the GEF SGP country programme, its strategy and results.
* Promote and strengthen partnerships among all concerned stakeholders such as local communities, NGOs/CBOs/CSOs, government and local authorities, academic and research institutions, the private sector, international donors and development agencies.
* Influence the public policy agenda with the experience of SGP and other relevant CSO work.
* Promote the replication and scaling up of successful projects and best practices, including community based methodologies and technology, of SGP and other community-based and non-governmental entities.
* Create a wide and broad-based network of communities and CSOs -including their supporters- that can serve as an active constituency for positive dialogue with the government on sustainable development planning and policy making at the national level.

1. **Possible Activities and Features in the Best Practice and Knowledge Fair:**

* Provide hands-on training using short seminars on certain practical and innovative processes, methodologies, and technologies.
* Include Lecture Series on relevant topics by practitioners and experts including the media.
* Have exhibit booths that show successful projects through models, presentations, photos, videos, and sample and/or sale of products, among others.
* Create and/or strengthen a network or platform to continue the knowledge exchange after the fair and allow for the organization of similar fairs and campaigns in the future. Start with those participating in the exhibits, workshops, and lectures, as well as interested visitors.
* Use Award Ceremonies to honor those that have done excellent work for the environment and sustainable development, including those that have provided outstanding support from government, the academia, private sector, and development agencies.
* Highlight the link between environmental conservation and culture through concerts, movies, or dance performances.
* Engage the public through contests such us on-spot ecological painting by children; best nature photos and/or videos, etc.
* Sign partnership agreements, i.e. further development of learning materials with Universities.

1. **Outputs:**

The expected outputs of the Knowledge Fair, to be developed in consultation with the SGP National Coordinator and National Steering Committee are as follows:

**Preparations before Best Practice and KM Fair:**

1. Through a participatory process involving all key stakeholders, identify the knowledge needs of the target participants and visitors and define the country specific goals and outcomes of the Knowledge Fair(s).
2. Prepare a list of SGP grant recipients and other CBOs/NGOs/CSOs that can show, exhibit, and share successful practices and innovations from projects. Prepare a list of practitioners and experts that will be asked to make presentations and be trainers or facilitators in workshops. Look for supporters from the entertainment industry that can participate in concerts and shows to raise public awareness. Prepare media list and engage the media for national wide coverage.
3. To support scaling up and mainstreaming of SGP results as well as that of other CBOs/NGOs/CSOs, invite relevant top government officials (not just from environment but also from finance, economic or national development, industry and infrastructure as relevant), heads of donor agencies, business leaders and media personalities as appropriate. Plan ahead who will participate in which activities (i.e. opening and closing ceremonies, award ceremonies, signing of key agreements, etc.).
4. Present a proposal for the execution of the activities, including appropriate venue (main location, workshop and meeting rooms, etc.), basic infrastructure and their design (i.e. exhibit booths, stage, etc.), development of supporting material, including but not limited to: guidance notes, toolkits, posters, brochures, and videos
5. In joint effort with the SGP National Coordinator, identify (5-10) SGP mature and successful projects that could be featured in terms of high replicability, potential for scaling up, or for drawing lessons for policy change. It is ideal to select projects that can show SGP’s approach in gender empowerment, youth engagement and work with indigenous peoples-where appropriate. Develop case study materials for these projects following the SGP case study template.
6. Work with the National Coordinator and National Steering Committee Members to secure other sponsors for the fair (i.e. the government, private sector, similar organizations, etc.). This is a key pre-Fair task that will determine the size and quality of the event and ultimately, its overall impact. If there are other non-SGP NGOs/CSOs able to cover their participation by setting up exhibit booths or organizing presentations, the fair can create an alliance and open the possibility to have a wider network. Private sector organizations -such as Rotary, Jaycees, and Lions Clubs, also professional associations, even companies that produce green products or are considered “green”- can also be invited to sponsor their participation to the fair.
7. Ensure Visibility of SGP, GEF and UNDP (as per branding guidelines) as well as that of other major partners and sponsors throughout the fair and in all materials.
8. Prepare and implement a media strategy to advertize the fair and take other measures to assure high public attendance (i.e. inviting certain school groups on certain days). Prepare media kit for distribution.
9. Prepare operational strategy for crowd management, safety, and security, including measures to assure their comfort (e.g. convenient places for environmentally friendly food and drinks, first aid clinic, toilets, waste management and daily clean-up of the venue, etc.).

**During the Best Practice and Knowledge Fair:**

1. Successful organization, facilitation and outreach of the Knowledge Fair by well-oriented teams.
2. Promote the GEF SGP vision, objectives and understanding of its focal areas throughout the duration of the fair and all its event including side events, high level breakfast or lunch, SGP grantee exhibitions, peer to peer exchanges, on-site training, media outreach, among others.
3. Ensure all exhibit booths are well organized, staffed and cared for during the entire duration of the fair.
4. Ensure correct branding, public attendance to all events, and positive media coverage at the national level including the capture of key messages made by government officials, heads of development agencies and leaders in the academic and private sector.
5. Promote rich exchange among participants leading to a network, or the strengthening of an existing network, to sustain the momentum for scaling up and policy change provided by the fair.

**After the Best Practice and Knowledge Fair:**

1. Prepare a substantive report capturing and documenting in text, photos, voice, and video, the best practices, knowledge and lessons exchanged and presented during the Fair, including a plan -developed with participant inputs- of key follow up actions to expand on the gains achieved with the Fair. A short video of the fair developed for posting in website using YouTube, would be ideal.
2. Provide a final financial report on the use of SGP funding as well as that from other partners and sponsors of the Fair.

**Note: Given the comprehensiveness of the activities to be supported by the Fair and the expected outcomes, a proponent NGO/CSO is not required to be capable of preparing for and implementing all the activities and achieving the outcomes on its own. A proponent NGO/CSO can be the “organizer” and various activities can be prepared and implemented by partner NGOs/CSOs or persons most capable to do the tasks required and in such case these partner organizations and persons should be identified in the proposal.**

1. **Timing:**

The Best Practice and Knowledge Fair(s) must take place in [insert the strategically selected date/month, year].

The duration of the Best Practice and Knowledge Fair(s) shall be of X days. Based on the objectives of the fair, you can choose to make 1 fair over a number of days, or a few fairs (i.e. one per year) or regional fairs depending on what makes more sense in your country, the budget, and how much co-financing you can raise. Please note that the fair should be a number of days enough to meet the objectives of the Fair.

Final Report of Best Practice and Knowledge Fair activities and outputs, as well as financial report on the use of funds should be submitted no longer than 1 month after the end of the fair.

1. **Budget:**

The ceiling will be as set by the SGP Country Programme (not to exceed $50,000 as the maximum SGP grant amount). Detailed budget breakdown should be provided by proponent including all estimated costs of organizing the Best Practice and Knowledge Fair, including travel of selected SGP grantees as well as others that have to be sponsored (especially those who will make presentations), venue, materials, expert support, supplies and equipment etc.). (*Note: organizing the Fair in conjunction with other relevant national conferences and events can be a way to: (a) secure co-financing, and (b) to benefit from cost saving, for example in reducing the cost of travel of participants*).

**ANNEX 1**

**Guidance Note to National Coordinators**

**Use the Best Practice and Knowledge Fair(s) as an opportunity to:**

1. Strengthen the relationships with key stakeholders including the government, UNDP, the private sector and the academia
2. Create and nurture the SGP grantee networks
3. Promote the replication or upscaling of the best practices developed by SGP in your country
4. Develop case studies of best projects that can be shared at the Fairs and help share the knowledge developed by SGP with other communities and stakeholders
5. Increase the visibility of SGP in the country
6. Attract the media
7. Recognize the work of SGP Grantees – you can give out certificates of completion
8. You can use the fairs to produce and launch a publication about the work of SGP in your country reviewing the portfolio and offering detailed case studies (using the SGP case study questionnaire template) and lessons learned of the transformational change produced by SGP in your country

**Important Considerations for Best Practice and Knowledge Fairs:**

1. Please make sure to select an organization that has the capacity to carry-out the fair, and is also credible to all parties and well respected in the country
2. Please note that in the case of Best Practice and Knowledge Fairs the grantee can include travel costs and other related costs associated with the fair. (i.e. travel for selected SGP grantees that will showcase their products/best practices or present at the fair)
3. In exceptional cases (i.e. where there are truly few high capacity NGOs/CSOs in the country) and in consultation with and approval of the CPMT, an existing SGP grantee can get a second grant during the same operational phase if they are well suited for this purpose and can manage the two projects simultaneously.
4. You can choose to make 1 fair over a number of days, or a few fairs (i.e. one per year) or regional fairs depending on what makes more sense in your country, the budget, and how much co-financing you can raise.
5. When looking for co-financing, use this opportunity to partner with the government and if possible organize the fair in conjunction with another national level event that can help you leverage the position of SGP and gain more visibility and partnerships, while looking for a win-win situation for all
6. You can also use the knowledge fairs to approach the private sector and the academia and partner with them. For example the private sector – if deemed appropriate- can be invited to present green technologies as speakers or in the booths in exchange for co-financing. Please make sure that the other NGOs and private sector organizations are green and sustainable and cannot bring any controversy or criticism to the fair.
7. Make sure the knowledge fairs proposals are selected as other regular SGP projects by the National Steering Committee and the selection is captured in the minutes of the meeting so it is not considered a procurement process.